#### HOW GENERATION Y + Z WILL INFLUENCE THE FUTURE OF ORGANIZATIONS

**Christoph Fellinger** 

Head of Early Career Programs, Beiersdorf AG



how generation Y + Z will influence the **FUTURE OF ORGANIZATIONS** 



## these are MY PARENTS



### this is ME

0

### this is MY DAUGHTER



# who ARE they



#### Generation Y 1980-1995

#### **Generation Z** 1996-2007

what's THE WORLD LIKE they grew up in?



how do THEY LOOK AT the world?









#### life owes me







#### life owes me

#### technology







life owes me

technology



network











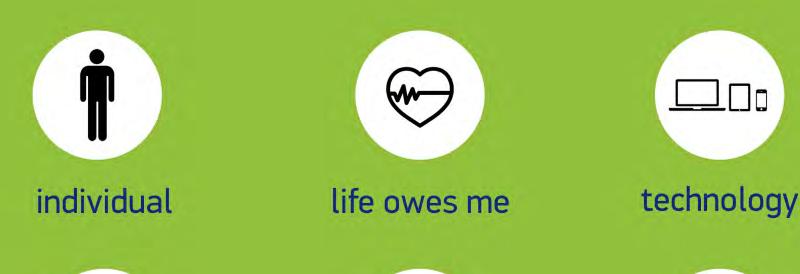
technology



#### network



work-life blending





#### network



work-life blending

# 

#### life will be good

how will THIS AFFECT organizations?





#### end of loyalty



# 

#### end of loyalty

motivation by making sense







#### end of loyalty

motivation by making sense

#### education

# end of LOYALTY



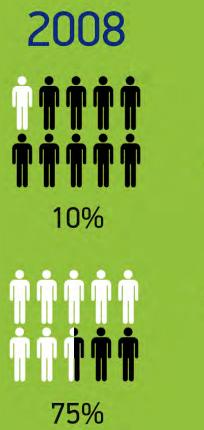












figure: PwC Millennials at work, 2011

# THE WAR FOR TALENT

# THE WAR FOR TALENT is over. Talent has won.

### **motivation** BY MAKING SENSE













big picture

#### feedback









feedback



#### transparency







big picture

feedback









## EDUCATION



#### undereducated





#### undereducated

hiring from outside







#### undereducated

#### hiring from outside

hiring from own country

#### personal development





### Most influencing FACTORS FOR taking a job

figure: PwC Millennials at work, 2011

# **ONE GENERATION?**

ŢŢŢŢŢŢŢŢŢŢŢŢŢŢŢŢŢŢŢŢŢŢŢŢŢŢŢŢŢŢŢŢŢŢŢ ŢŢŢŢŢŢŢŢŢŢŢŢŢŢŢŢŢŢŢŢŢŢŢŢŢŢŢŢŢŢŢŢŢŢ inin ONE GENERATION. inin More differentiated than ever. ŢŢŢŢŢŢŢŢŢŢŢŢŢŢŢŢŢŢŢŢŢŢŢŢŢŢŢŢŢŢ 































project orientation



career paths





project orientation

individual benefits

# generation Y + Z WILL influence your organization.



HOW ARE YOU going to change?